

Delegation Visit to Ningbo, China

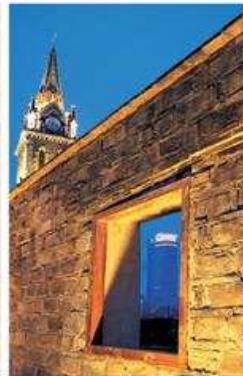
Welcome to the program in Ningbo, 23. -25. May 2010!

We will leave Radisson Shanghai at 08:00 Sunday morning, and cross the world's longest bridge (36 km) over the Hangzhou Bay on our 3 hours drive in a comfortable bus to Ningbo, where we will be staying at the Ningbo Marriott Hotel (www.marriott.com/NGBMC). After check-in at the hotel, we will have lunch at the executive floor overlooking the city, while being introduced to Ningbo and the program.



NINGBO – a city in the Yangtze River delta (<http://english.ningbo.gov.cn/>)

Ningbo is located in Zhejiang province, neighbouring the provinces of Anhui, Jiangsu and Shanghai. This area is known as the Yangtze River Delta, widely recognized as the most dynamic part of China's rapid economic development and transformation. Ningbo is a modern, fast-growing port city boasting the best that China has to offer, with a population of 3 million in the city and 9 million in the municipality. Ningbo Port is the second-largest port in mainland China.



The city is located along three rivers with beautiful parks and lakes, and can easily be explored due to its "compact" layout. Most of the sightseeing after lunch will therefore be done walking.

After the sightseeing we will meet with representatives from the Ningbo government, followed by a welcome banquet co-hosted by Ningbo government and NIP. Stavanger signed a Co-operation agreement Ningbo in 2004, and all delegations from Stavanger and Norway visiting Ningbo is always given a friendly and warm welcome.

NIP - Nordic Industrial Park (www.nip.com.cn)

We will visit NIP on Monday; located 30 minutes drive from Marriott hotel. We will be introduced to interesting buildings and sites on our way to NIP, and be welcomed by the "Norwegian community in NIP" on our arrival.

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NIP is the only 100% Norwegian owned business and industrial park in China. Styrbjørn AS (www.styrbjorn.no) is the main shareholder, together with the co-founder Ove Nodland. NIP was established in 2003, with a net land area of 325,000 m². NIP has built 110,000 m² of production- and assembly facilities, and the new Business & Incubator Centre comprising 32,000 m² will be completed this summer. NIP delivers tailor made facilities and comprehensive services during start-up and operation, focusing on small and medium sized companies from the Nordic countries. More than 45 Nordic companies have already set up their business in NIP, including Norwegian companies such as Kitron ASA, Aarbakke Group, Mascot AS, Marine Aluminium AS, Ulstein Group, Scansafe AS, TKS AS and New Store Europe AS.



The morning session includes a presentation of NIP, focusing on how it all started, current status and future plans, including the new Business and Incubator Centre. We will then be introduced to the various options with respect to setting up business in China, experiences from operation and specifics on finance, taxes and banking from Norwegians with more than 50 years of combined experience from China. Representatives from local universities will give a brief introduction on how they prepare local talents for future challenges working with international companies, followed by a presentation from 2 Norwegian companies operating in NIP, who will share their experience. We will also have a guided tour in the park, and visit some of the 45 companies operating in NIP.

We will have two different programs after lunch:

Program 1 will focus on those being interested in learning more on how to set up and operate business in China, including case studies and cost comparison. Representatives from companies operating in NIP will be available for detailed discussions at their facilities. NIP has also invited companies with specific plans for a China set-up to present such general plans to NIP in advance, to be discussed during this session.

Program 2 will focus on those interested in learning more on how the Chinese operate an industrial park, and how they plan for the future. We will visit a Chinese managed industrial park, and be introduced to their challenges and future plans, and we will also visit a typical Chinese company operating in this park.

We will have dinner together with all the Norwegians working in NIP and living in Ningbo, and continue to enjoy the Ningbo hospitality after the dinner.

On Tuesday morning, a comfortable bus will take the delegates to the Pudong Airport.

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	Ningbo Program	
Delegation-leader	Mayor Norunn Koksvik, Sandnes	
Sunday 23.05:	Travel day to Ningbo	
08:00 -	Departure from Radisson Shanghai New World Hotel for Ningbo	Bus
11:00	Arrival at the hotel in Ningbo, check-in	Marriott Hotel, Ningbo
12.00	Lunch at the hotel	
13:00	Welcome to Ningbo General information about the program and Ningbo	
14:00	Sightseeing in Ningbo	Bus
17:30	Meeting with representatives from Ningbo City Government	
18:00	Banquet Host: Ningbo Ningbo City Government and NIP	NIP: Nordic Industrial park
Monday 24.05:	Ningbo Industrial Park day	
08:15	Departure from the hotel to Nordic Industrial Park NIP	Bus
09:00	Welcome and Presentation of NIP History, status and future visions Mr. Jon Gjedebo, Chairman of Styrbjørn AS, Mr. Tore Gjedebo, Managing Director of Styrbjørn	tbd
09:20	Establishment and operation of companies in China. What options are available – lessons learned. Director Ove Nodland, Nordic Industrial Park	
09:50	Issues related to financing, banking, taxes and fees,	
10:10	Issues related to Organisation, Management and recruitment	
10:30	Issues related to Education and Vocational training. Co-operation between universities and industries.	
11:00	Refreshments	
11:15	Case: Aarbakke China Co. Ltd. "Why and How we did it". Sharing experiences from planning, start-up to stable operation in NIP.	Aarbakke Group

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	Mr. Inge Brigt Aarbakke, Chairman of Aarbakke Group		
11:35	Case: Marine Aluminium "Why and How we did it". Sharing experiences from planning, start-up to stable operation in NIP. Mr. Jan Johannesen, Marine Aluminium		
12.30	Lunch Q& A session with all speakers		
13:00 – 14:30	Guided tour around the industrial and business park		Bus
14.30 – 16.30	Program 1	Program 2	
	Setting up Business in China	Development and operation of Industrial Parks in China	
	Specifics on establishing and operating a business in NIP. Case studies.	Visit to other industrial parks in the area to learn how they operate. Visits to companies.	
18:30	Dinner and joint evening program with the Norwegian community in Ningbo Host: Delegation		
Tuesday 25.05:	Departure day		
08:00 – 11:30	Departure with bus to Pudong airport, Shanghai		Bus
13:15 – 18:55	Departure for Frankfurt		Flight LH0729
20:10	Join the Busan delegation arriving from Munich		
21:30 – 23:30	Departure for Bergen	Departure for Stavanger	BGO: Flight LH3128
21:35 – 23:35			SVG: Flight LH3162